

Don't think now - think 'future'



*If you can imagine it
you can achieve it!*

Don't think 'now' - think 'future'

When many organisations look at where they are and where they want to be, they start from where they've been – this is likely to result in the future being much the same as the past, with maybe a few tweaks.

Did you know that children currently at school will occupy jobs in the future that haven't even been thought of yet, using technology that, as yet, does not exist?

Did you know that Microsoft has invented a coffee table, called Surface, that allows you to interact with it and others, sharing photos, making and taking phone calls, emailing, ordering another drink, paying (or splitting) the bill and more, just with the touch of a finger?

Start at the end and work backwards

Decide what you want your existing organisation (or indeed the one you are starting) to look like in 10 years' time and work backwards.

Do you want a paperless office in five years' time? Do it now!

Do you want to avoid a one-to-one secretarial situation? Do it now!

Do you want customers accessing their files online in three years' time? Do it now!

Do you want staff to have total flexibility accessing the office systems? Do it now!

All of the situations above can be easily achieved now **massively cutting** your costs, reducing your office space requirement and easing the difficulties when staff are away, providing first-class service to your customers and ensuring recruitment and retention of the best staff who will repay you with greater profit.

How do you see your organisation, eventually?

Why create something now that you **know** you will change in the future when you could easily put what you want in place now?



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Stewart Graham has managed organisations at the highest level for over 15 years. He has been a business mentor and speaker to Investor in People Assessors. He has given numerous seminars on a variety of topics.

Avalon Solutions supports your organisation by looking at your support and administrative processes, from a strategic and operational point of view, and improves them; resulting in a more efficient organisation, reduced costs and increased profit.

Avalon Solutions also offers business coaching and seminars on a variety of management topics.